



NEWSLETTER

Long Island Business Aviation Association
THE VOICE OF BUSINESS AVIATION ON LONG ISLAND

ISSUE # 20

Our mission is to promote and enhance business aviation with the emphasis on safety, security, operational effectiveness, community relations and environmental concerns as they pertain to Long Island airports.

Dear Members and Fellow Aviators:

As we progress into the fall season we can look back at the summer behind us and the excitement of NBAA, industry golf outings and LIBAA meetings that the fall season brings. The summer began with a very successful golf outing of our own held on June 13th. This popular event was once again held in conjunction with the Long Island PAMA Chapter and served to benefit LIBAA, LI PAMA and the Aerospace Education Corporation "AEC", a charitable organization promoting education and careers in aviation. I want to thank all of the sponsors and players who participated and helped to make this event possible. Without all of your participation these types of events would not be a reality and the important funding that it provides to our organizations would be severely missed. I also want to recognize our many volunteers that assisted and made the day such a success.

The LIBAA Board has been very busy these past months, planning future events and supporting our membership. Our membership continues to be strong but we are always looking to add new members to our organization. To that end, we ask each of you to spread the LIBAA message and its mission of preserving airport access on Long Island. The more members we have, the stronger our collective voice is. Many of us have customers and vendors that utilize our area airports and would be good candidates for a LIBAA membership. If you have someone that may be interested, simply contact Doris Giambruno and she will gladly send a membership package. The LIBAA Board also has several Director positions available. This is a great opportunity to become more involved in business aviation and to help make a difference in local business aviation issues. By working with member companies, local politicians, and civic groups you have a unique opportunity to network and expand your

influence on issues that directly affect your aviation business. The commitment is attending Board meetings once a month and assisting in subcommittees of your choosing. If you are interested in serving on the LIBAA Board of Directors contact Doris Giambruno or any of the LIBAA Board members.

I know many of you attended our September 11, 2007 Quarterly Meeting held at the 56th Fighter Group Restaurant, and I hope many are planning on attending our Annual Meeting in November. These are just two of the many opportunities that are offered by LIBAA to help you become more involved in business aviation on Long Island. By now all of our Full Company Members should have received their LIBAA Member plaque. I hope that all of you proudly display it in your place of business to demonstrate your commitment towards protecting our valuable airport resources.

I look forward to seeing many of you at our meetings where we can update you further on LIBAA initiatives and have a social opportunity to network with our business aviation peers. Once again please encourage your business associates to join LIBAA. The stronger our membership, the stronger our collective message that business aviation is a vital element for Long Island and its local communities. As always, remember, "The airport access that you preserve, may be your own".

Sincerely,

Robert Marinace

Chairman, LIBAA

Annual Meeting – Wednesday, Nov. 28 at 6 PM American Airpower Museum FRG



LEGISLATIVE UPDATE

Sales Tax Initiative

Islip- Long Island MacArthur Airport

The “Southwest Effect” has come and gone at Islip’s Long Island MacArthur Airport and it is time to get back to business. The Southwest Effect is the phrase commonly used to explain the growth to the airport and local economy attributed to the arrival of Southwest Airlines. For all the good the “Southwest Effect” had on Islip and MacArthur, the affect on business aviation was certainly not one. The previous Town administration could barely handle the Southwest expansion, let alone take the time to understand the positive long term effects of the business aviation community.

The new administration headed up by Supervisor Nolan, seems prepared to focus on the benefits of business aviation. So, when we got the 11th hour call to assist in a fund raiser for his campaign, we said yes. LIBAA, in association with Thro LTD, ran a first class 35 invitee cocktail reception for the Town Supervisor. (*Special thanks to Malte and Marlo Lorenz of Thro LTD for providing the venue and catering.*) The event raised just shy of \$12,000. Everyone got unprecedented face time with the Supervisor to discuss business aviation, or to just get to know the Supervisor.

The success from the event was evident and the Supervisor followed up by letting us know that he wants LIBAA to be much more involved in the going forward process at the Airport. We will be setting up our first meeting to discuss the benefits and challenges of business aviation and how we can partner with the Town.

First Meeting for AEC’s 2nd Career Fair

The 2008 Aerospace Education Corporation Career Fair will be getting into gear this month with its first meeting on Wednesday Nov. 14th at the FRG Terminal. Tentative dates for this fair will be announce shortly. The tremendous success of the 2006 career fair was due in no small part to the support of the LIBAA membership. The Career Fair is not just about jobs and opportunities for middle and high school students; it is also about educating the surrounding communities and elected officials of the benefits of Aviation in their community.

We are looking forward to seeing you at our 2nd Aerospace Education Career Fair. Encourage your company to reserve a booth early! It is not too soon to start planning. Visit the web site for more information at www.aerospaceeducationcorp.org

A continued push to remove sales tax from the purchase of aircraft in the State of New York is underway. The State Senate has and continues to approve the sales tax bill. The State Assembly has been unwilling to pass it stating that it is a tax break for the rich. We have been able to convince some Assembly people about the bills benefits and a letter campaign has begun. This is an excerpt from a letter to Assemblywoman Ginny Fields (Islip).

“Thank you for your support for the economic viability of the aviation industry in New York State. Your constituent aviation businesses and employees need your help to secure Assembly passage of A3806 (Schimminger)/S425 (Larkin) to extend the sales tax exemption for commercial and charter service aircraft to corporate aircraft.

The economy in New York and on Long Island is not bullet proof, and each downturn in the business cycle exposes aviation to the loss of businesses that close or relocate their flight departments to those more tax-friendly states like Connecticut, Massachusetts, and soon to be Pennsylvania.

Currently many general aviation (GA) aircraft are purchased and based in these and other northeastern states to avoid the payment of New York sales and use taxes. For example, Delaware records many times the sales of GA aircraft than would be expected from its population because it charges no similar tax.”

Write to your Assembly person today. If you require additional information or assistance with your letter, please contact Bill McShane @ 631-843-9488 or William@libaa.org

Stew Leonard’s Update

LIBAA is pleased to report that the minimums on the ILS approach to runway 14 at Republic Airport and the useable runway length remain unchanged after many years of work opposing the proposed construction of a Stew Leonards supermarket in the Runway Protection Zone (RPZ). The battle is far from over, however, as a building permit can be issued at any time. If a building permit is issued, LIBAA and affected airport users will have a very short period of time to respond to the issuance of that permit – and may not even receive notice directly from the Town of Babylon.

The entire aviation community must therefore remain vigilant, and notify a LIBAA board member or its counsel immediately if you do learn of the issuance of a building permit for the Stew Leonard’s supermarket or any other construction in the RPZ. LIBAA board members are identified in this newsletter, on the LIBAA web site, and its counsel, Paul Lange, may be reached at pal@lopal.com or 212-385-1215.

Annual Meeting – Wednesday, Nov 28 at 6 PM at American Airpower Museum FRG

Annual Meeting

to be held on November 28th

On Wednesday, November 28, LIBAA will host its annual meeting. The meeting will be held at the American Air Power Museum in Farmingdale, NY, and will begin at 6:00pm. Our guest speaker, Mr. Jeffrey Lee, Chairman of the Board for the National Business Aviation Association, will speak on current NBAA initiatives, local community relations, and the importance of local / regional groups. Mr. Lee also serves as President of the Westchester Aviation Association and the Director of Flight Operations of IBM Corp.

Our meeting is open to non-LIBAA members as well and we welcome any industry professionals to attend to learn more about LIBAA. The annual meeting is free to members and \$45 for non-members. We would like to thank Mr. Steve Deloach and Gulfstream Aerospace for sponsoring this event. Please join us for an evening of networking and information on issues affecting Long Island Aviation. Please RSVP to Doris@libaa.org or 631-467-2481.

New Member Joins LIBAA Board

Donald A. Menard is the Director of Flight Operations at CSC Transport, which is the Aviation Department serving the Cablevision Corporation. In his position he is responsible for the oversight of the Corporate Aviation activity for both Cablevision, as well as Madison Square Garden. The CSC fleet includes two Gulfstream and one Boeing 737 fixed wing aircraft, and two Sikorsky S-76 rotary wing aircraft.

Prior to taking the role at CSC Transport in June of 2006, he was employed by IBM Flight Operations, Westchester County Airport, White Plains, NY. In his 18 years with IBM, he held several management positions, including Global Manager for Safety and Security, and Operations Manager.

Don is a soldier in the US Army Reserves, currently holding the rank of Colonel and assigned as the Chief of Staff and Deputy Commander for the 8th Medical Brigade, headquartered on Staten Island, New York.

He has a Bachelor of Science Degree from Norwich University in Vermont and a Master of Science Degree from Long Island University. He also serves on the Advisory Boards for Medaire, Inc., and Wyvern Ltd.

He also holds an ATP in both Fixed and Rotary wing aircraft, and is type rated in the GV, Learjet Series, Falcon 2000, and SK-76.

FALL QUARTERLY MEETING RECAP

On Tuesday September 11th, LIBAA held its Quarterly Meeting at the 56th Fighter Group in Farmingdale. We would especially like to thank Dallas Airmotive for sponsoring the meeting, which was attended by approximately 40 people. A special thanks also goes to all of those companies who donated door prizes. Their help with this event is truly appreciated.

Mr. Martin Holley, the Executive Director of National Aviation Technology Center at Dowling College gave a presentation on the need for educated aviation workers on Long Island and about the issues facing the aerospace industry with respect to building our future workforce.

LIBAA's 4th Annual Golf Outing Was a Success!

LIBAA held its 4th Annual Golf Outing in partnership once again, with the LI Chapter of PAMA. This year's event was held on Wednesday, June 13th, at the Rock Hill Country Club located in Manorville, NY. The weather was cooperative and into a perfect day for the 95 eager golfers. The day was filled with lots of laughs, great food, prizes, and golfing. It gave everyone a chance to catch up with old friends and customers and generate new relationships as well. The tournament raised funds for LIBAA, PAMA, and the Aerospace Education Corporation. AEC is a not-for-profit organization which promotes aviation education and is dedicated to reaching out to young people and educating them about the various career opportunities available in the aviation industry.

We would like to thank all that participated in the outing and give a special thanks to our sponsors for their kind donations. Without their tremendous support, this annual event could not take place.

Air Routing • API • Aviall • Bell Petroleum Ltd. • CAE Simufflite • Camp Systems • Colt International • Corporate Service Supply • Cosgrove Aircraft • CRS Jet Spares • Cosgrove • D & K Aviation • Dallas Airmotive • Dassault Falcon Jet • Duncan Aviation • ExcelAire Services • First Class Air Services • Flightpath • Flightsafety Int'l • Gulfstream Aerospace • Hilton Garden Inn • Jet Aviation • Landmark Aviation • Law Offices of Paul A. Lange • Long Island Radio Group • Meridian Charter • Multiservice / US Bank • New World Aviation • Rockwell Collins • Sheltair Aviation Svcs. • Ship It AOG • TAG Aviation • The Long Island Radio Group • UVAIR

Annual Meeting – Wednesday, Nov 28 at 6 PM at American Airpower Museum FRG

Happenings At FRG

Republic Airport will have two safety projects starting up soon. The first consists of improving the runway safety area on the approach to Runway 19. A prior project removed a parking lot and recharge basin and the upcoming project will relocate the ring road in Airport Plaza to allow the western portion of the safety area to be cleared. The second project will relocate Taxiway Bravo to a 300 foot offset from Runway 1/19. The taxiway is currently 200 feet from the centerline of the runway, which does not meet FAA standards. Both projects should start this fall and be completed in 2008.

LIBAA MEMBERSHIP BENEFITS

Membership and participation in LIBAA is critical for the success of business aviation. LIBAA is your voice for aviation on Long Island.

Two types of memberships are available to those interested in joining LIBAA.

“Full Company Membership,” \$500.00 annually, allows the member company to:

- 1) Attend all LIBAA meetings and functions at a discounted rate
- 2) Receive a member plaque and be featured in the “New Member Spotlight” portion of the LIBAA Newsletter.
- 3) Receive the LIBAA newsletter quarterly and regular updates on Long Island aviation news from our organization.
- 4) Have full voting rights when decisions are needed on important LIBAA initiatives that affect aviation businesses and airports on Long Island.
- 5) Possess the ability to nominate people to and participate on the Board of Directors.
- 6) Retain their corporate membership for the year in the event that the individual who joined LIBAA leaves the company.
- 7) Are able to bring up to four guests to the annual meeting **free of charge**.

“Individual Associate membership,” \$100 annually, allows an individual to:

- 1) Attend all LIBAA meetings and functions at the member rate.
- 2) Receive the LIBAA newsletter and regular updates on Long Island aviation news.

- 3) Is for a specific person in a company. In the event that this individual leaves that company, their membership for the year would go with them.
- 4) May attend the annual meeting free of charge.

Please consider a membership with LIBAA. With this membership you are ensuring that the future of aviation on Long Island will be bright and that your aviation interests are properly represented.

Published by



PO Box 708
Farmingdale NY 11735
Phone # : 631-467-2481
Fax # : 631-467-2482
www.libaa.org

Board of Directors:

Robert Marinace	Chairman
William J. McShane	Vice Chairman
Jennifer Minori	Secretary/Meetings Director
Ron Naane	Treasurer
Carol Froehlig	Communications Director
James Cornell	Voting Director
Michael T. Brazill	Voting Director
Pete Prinzivalli	Voting Director
Paul Lange	Voting Director
Steve Clyne	Voting Director
Charlie Stearns	Voting Director
Tom Baird	Voting Director

Editor: Carol Froehlig skydancer172@Yahoo.com
Please send any written articles or suggestions for future articles to Carol Froehlig at the above e-mail address.



Schedule of Meetings For 2007

Nov 28	Annual Meeting	TBD
Dec 18	Board Meeting	ISP

Annual Meeting – Wednesday, Nov 28 at 6 PM at American Airpower Museum FRG

